

Your Website's Power

"Most of us don't have millions to spend on a marketing campaign, but that's okay. These days we can get serious traction just by paying attention to our digital presence. A great digital presence starts with a clear and effective website."

— Excerpt from "Building a Storybrand" by Donald Miller



Evaluate Your Options

Key Site Elements





CMS & Site Builders



Domains

- Choose a domain that is short, memorable and relevant to your branding.
- Consider purchasing more than one domain.
- While some site builders allow you to purchase a domain through them, it can be cheaper to purchase through a domain registrar.
 (Ex. Namecheap, GoDaddy, etc.)



Popular CMS & Site Builder Options













Hosting

- There are different types of hosting (Shared, VPS,
 Cloud, etc.) → This blog explains key differences.
- You want to pick a hosting plan that balances cost with performance.
- Hosting is built into the subscription cost for many popular site builders (ex. Squarespace, Wix, etc.)



Define Purpose and Goals

Clarify Your Purpose to Set Clear Goals

• Decide on the main action you want users to take on your site

Prioritize Features

• Based on your goals, identify the essential features: contact forms, blog, store, etc.

Make Your Message Count

• Make sure you position the customer as the hero of your story.



Save Money on Design

- Harness the power of free built-in templates or fixed-price template kits that can be *customized* to your brand.
- Consider working with local designers, small businesses or students who can offer more
 affordable pricing, discounts or pro-bono work.



Accessibility Matters

- It provides a *user-friendly experience* for all people, with or without disabilities.
- It allows you to *reach a wider audience*.
- It's not just a good idea; it's also a *legal* requirement (ADA Compliance).
- It's an ethical *commitment to equality*.



Key Accessibility Features

- Alt Text for Images
- Color Contrast
- Keyboard Navigation
- Descriptive Links
- Responsive Design for Devices



Capture **Data** to Drive **Conversions**

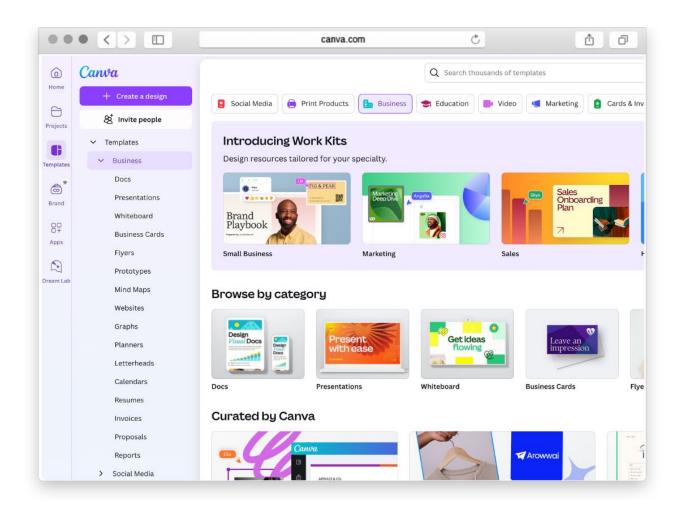
- Email marketing is one of the most effective ways to engage with your audience and drive conversions.
- Businesses can't always rely on social media.
- Offer incentives, such as discounts or freebies, to encourage sign-ups.



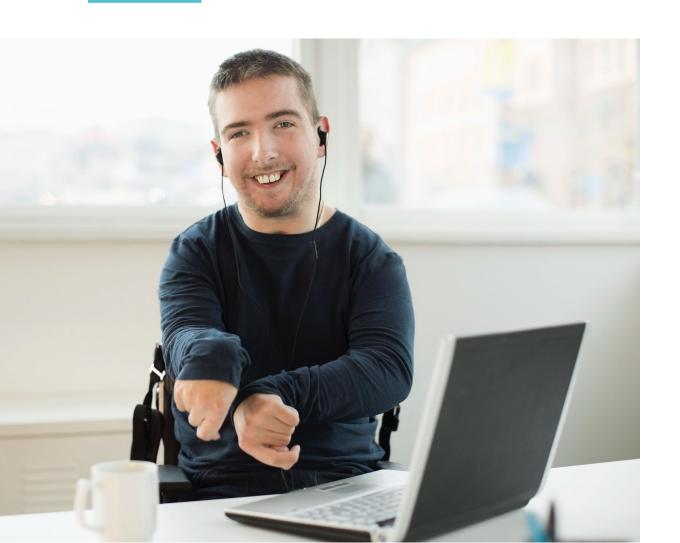
Stock Image Options



Design Tools & Templates



Key Takeaways



01

Choose the right components

02

Keep goals in mind & stick to your budget

03

Don't compromise on essential features

04

Give yourself room to grow & re-evaluate



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Owner/Founder, Pill Joy

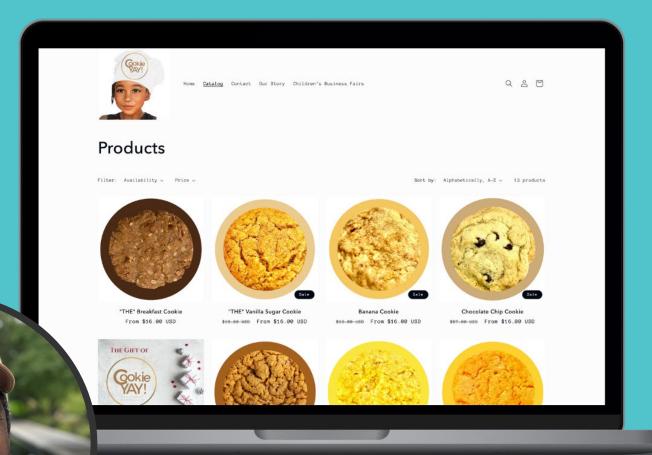
pilljoy.shop

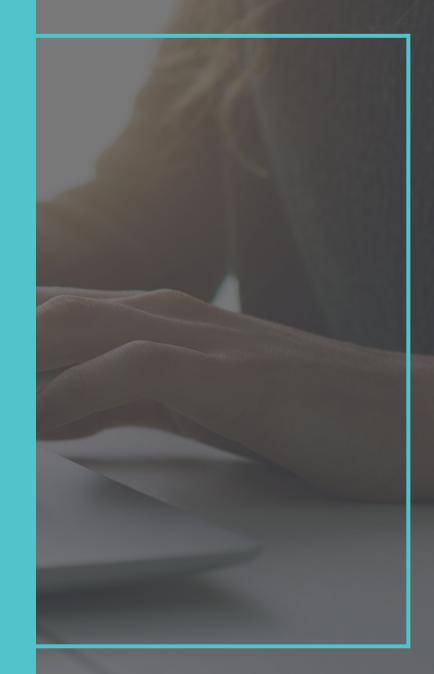


/m Yusef

Cofounder, Cookie YAY!

cookieyay.com





Q&A



Resources

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Domains:
Namecheap | GoDaddy | Bluehost | Hover | 1&1 IONOS
Hosting:
Bluehost | Digital Ocean | WP Engine | HostGator | A2 Hosting
CMS/Site Builders:
WordPress | Squarespace | Shopify | Showit | Wix | Weebly
Stock Images:
<u>Unsplash</u> | <u>Pexels</u> | <u>Pixabay</u> | <u>iStock</u> | <u>Shutterstock</u> | <u>Adobe Stock</u>
Design Tools:
<u>Canva | Adobe Express | Vista Create | Creative Market</u>
Accessibility Tools:
WAVE | Contrast Checker (WebAIM)
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